

Are You Using Me?

Kevin Willett says to be respectful when asking for advice from professionals

I was speaking to my friend, who is a Financial Planner, and he was upset because he has a few people who constantly call him for free advice, and he is not sure how to handle this situation. Sadly, this happens all the time.

For me the rule is simple, if you are asking for common knowledge advice, like how much money can I add to my IRA each year, then in most cases that is probably OK. If you are asking what investments to select to invest your IRA in, then you have crossed the line.

Please be respectful to your friends and business contacts. If the information is something that they charge their clients for then please do not expect them to share that advice with you for free.

Watch my [YouTube Channel](#) for more on this and other Business Networking Tips

Kevin Willett is the Author of One Connection How you can grow your business (and change the world) one connection at a time. The business networking book is available on Amazon. [Purchase One Connection on Amazon](#)

Kevin is also the CEO of the [Friends of Kevin Networking Group](#) and the [New England B2B Networking Group](#). Please connect with him on social media to hear about his upcoming business networking events

