

Smarketing Institute



Sales and Marketing Resource for Small Business

Introduction E	Email/Voice Mail
VM -	Hello,
read this aloud nd it took exactly 9.3 seconds.	My name is and I'm with ABC Company, a full-service IT company. My call today is to introduce myself and my company to you. I would like to schedule an in-person meeting that will take about 15 minutestruly 15 minutes to drop off a card and any information you may need about ABC Company. I will be around your office next week and was hoping you could let me know when you're available. Again my name is and you can reach me atthat number again is
EM	My name is and I'm with ABC Company, a full-service IT company. My email today is to introduce myself and my company to you. I would like to schedule an in-person meeting that will take about 15 minutestruly 15 minutes to drop off a card and any information you may need about ABC Company. I will be around your office next week and was hoping you could let me know when you're available. Email response will be great, however if you'd like to call me, my number is
Unique #1 Em	nail/Voice Mail
VM –	Hello,
read this aloud nd it took exactly 9.6 seconds.	My name is with ABC Company, a full-service IT company. I would like to schedule an appointment to introduce you to our VALET service which is our IT Expertise with a Concierge Touch. We are the single point of contact for all your technology needs — enabling you to focus on running your business. I will be around your office next week and was hoping you could let me know when you're available. Again, my name is and you can reach me atthat number again is
EM –	Hello,
	My name is with ABC Company, a full-service IT company. I would like to schedule an appointment to introduce you to our VALET service which is our IT Expertise with a Concierge Touch. We are the single point of contact for all your technology needs — enabling you to focus on running your business. I will be around your office next week and was hoping you could let me know when you're available. Email response will be great, however if you'd like to call me, my number is



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Unique #2 Er	mail/Voice Mail
VM -	- Hello,
I read this aloud and it took exactly 29.9 seconds.	This is with ABC Company, a local full-service IT company. I am hoping to schedule an introductory appointment. A simple reason for you to say yes We build trusting relationships by consistently delivering technology that supports your business growth. This makes us rare in this highly competitive arenaI will be around your office next week and was hoping you could let me know when you're available. Again my name is and you can reach me atthat number again is
EM -	- Hello,
	This is with ABC Company, a local full-service IT company. I am hoping to schedule an introductory appointment. A simple reason for you to say yes We build trusting relationships by consistently delivering technology that supports your business growth. This makes us rare in this highly competitive arenaI will be around your office next week and was hoping you could let me know when you're available. Email response will be great, however if you'd like to call me, my number is 123-123-4567.
·	mail/Voice Mail
VM -	- Hello,
I read this aloud and it took exactly 28.9 seconds.	This is with ABC Company, a local full-service IT company. I am hoping to schedule an introductory appointment. We have the only program of its kind in this highly competitive arena. I would like to show you Our Complete Care Program: One Plan, One Bill, Same Price. I will be around your office next week and was hoping you could let me know when you're available. Again my name is and you can reach me atthat number again is
EM -	- Hello,
	This is with ABC Company, a local full-service IT company. I am hoping to schedule an introductory appointment. We have the only program of its kind in this highly competitive arena. I would like to show you Our Complete Care Program: One Plan, One Bill, Same Price. I will be around your office next week and was hoping you could let me know when you're available. Email response will be great, however if you'd like to call me, my number is 123-123-4567.



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Closing Ema	il/Voice Mail
VM	– Hello,
I read this aloud and it took exactly 28.7 seconds.	This is with ABC Company. I have left several messages and great reasons for us to schedule an appointment together. My guess is that we're not offering a service that you're in need of at this time. I understand and do not want to be a bother to you so this will be my last message unless something changes in the near future. If you'd like to follow up for any reason my number is again that number is thank you and good luck with your technology needs.
EM -	– Hello,
	This is with ABC Company. I have left several voice mail messages, emails, and great reasons for us to schedule an appointment together. My guess is that we're not offering a service that you're in need of at this time. I understand and do not want to be a bother to you, so this will be my last message unless something changes in the near future. If you'd like to follow up for any reason, email will be great or my number is 123-123-4567. Thank you and good luck with your technology needs.