## The reality behind a list of 10,000 prospects



## 90\%

9,000 are 99.9\% likely to NEVER talk to you. An undue solicitation.


750 are somewhat likely to want to talk to you. It may be worth your time, it may not.


250 are VERY likely to want to talk to you and have a high chance of buying.

Would you be able to tell which are which? Well, we can.

